

## Player One Energy

Off-Grid Fintech Specialists Selling the shovels, instead of panning for gold



### Player One Energy The Management Team



CEO – Player One Energy President - Texoma Safety Entrepreneurship Experience: 4 Years Oil/Gas Industry Experience: 12 Years \*Experience at Continental, Marathon, Chesapeake & ConocoPhillips

COO – Player One Energy CEO – Cash Flow Acquisitions MBA: Michigan State University Fortune 500 Experience: 12 Years Entrepreneurship Experience: 4 Years

Kevin, and Todd, have spent four years evaluating the oil/gas/bitcoin market, making connections, and building the most profitable business model in this space.

The proposed business model allows Player One to acquire assets with little/no investment, obtain long-term, high-margin contracts on those assets, along with middle-manning deals on the assets of other companies with little/no risk.







#### MISSION AND VISION Simple goals to help complex businesses grow efficiently and effectively

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Enable Innovation Enrich Entrepreneurs Save The World.





Work Hard Use a Lot of Electricity Don't Pay a Lot For It

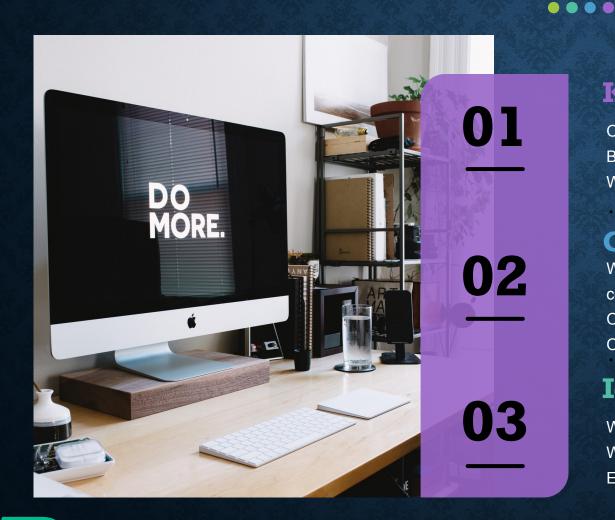




Find Cheaper Energy For Those Who Need It, While Keeping Energy Cheap For Those Who Can't Afford It.



#### WHY CHOOSE PLAYER ONE? Player One Energy's Knowledge + Connections + Ideas = Best Positioned Company In The Space



#### Knowledge

Oil guys, and manufacturing guys, don't know anything about Bitcoin Bitcoin guys don't know anything about oil or manufacturing We can bridge the knowledge gap to make sure everyone makes money

#### Connections

We have connections with some of the largest bitcoin networks in the country Our connections to the oil field run deep

Our manufacturing experience puts us in a strong position to market to them

#### Ideas

We are attacking brand new markets with innovative business models We have multiple streams of revenue, each of which could stand on its own Endless opportunities to grow this business into a major energy company

### REVENUE STREAMS & WHITE PAPERS

Active projects that Player One Energy is working right now

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### **3rd Party Wells**

Well owner uses Player One as a middleman to hook them up with a bitcoin miner. Player One handles all billing, communication, and specs, in exchange for a recurring pay.



### 3rd Party – On-Grid

Player One Energy is utilizing wasted space in warehouses and manufacturing plants. Will lower rent to zero, lower the miner's costs & give Player One a strong revenue stream



### BUSINESS MODEL – ALL FOUR MODELS READY TO GO

This is how the portfolio will work together

#### **P1 Well – Sell Gas**

9 mw site (1 active, 1 under negotiation) CapEx: \$100K (covered by pre-buy) First-Year Revenue: \$1,036,800 First-Year Expenses: \$725,760 First-Year Profit: \$311,040 \*\*\*Could Convert To P1 Mining After Initial Contract

#### 3rd Party On-Grid -Middleman

CapEx: \$50K (covered by pre-buy) First-Year Revenue: \$5,616,000 First-Year Expenses: \$4,212,000 First-Year Profit: \$1,404,000 \*\*\*\*Lowest risk, highest ROI



#### 3rd Party Well - Middleman

25 mw site (1 under negotiation) CapEx: \$50K (covered by pre-buy) First-Year Revenue: \$638,750 First-Year Expenses: \$0 First-Year Profit: \$638,750 \*\*\*\*Lower CapEx, Lower Risk, Most Opportunities

#### **P1 Well – P1 Mining**

1 mw site (Future Vertical Integration) CapEx: less than \$700,000 First-Year Revenue: \$1,166,175 First-Year Expenses: \$116,618 First-Year Profit: \$1,049,557 \*\*\*Highest Risk, Highest Return per mw



### COMPETITOR ANALYSIS PROCESS

Our business model offers key advantages over our competition.

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### ADVANTAGES

The entire business model focuses on making the customer's life better





### **More Money**

We can pay customers more for their gas, or convert stranded gas into revenue for customers

### Steady

Gas prices are set through contracts and will not fluctuate based on ebbs and flow of gas market

### Easy

We handle the sale at the well head, or electrical box, and customers just collect their checks



#### Growth

We make potential projects more profitable, and create money for customers to invest



### Pricing

Cheaper than current hosting options, ensuring the best prices for our customers



### VERY LITTLE COMPETITION – HOW DO YOU VALUE US?

### 360 Mining

Fully Integrated Gas → Bitcoin Company

\$6M Seed Round \$13 Million in 2nd Round (1 year later)

\$??? Million Valuation

Still Has Very Few Wells Most True Competitor On The List

### Giga

Oil/Gas/Bitcoin Infrastructure Company

> \$1.1M Pre-Seed Round \$2.5M Seed Round

Pre-Money Valuation at 2021 Seed: \$30M

\$800K Revenue in 2021 (less than P1) \$\$4.6M in 2022 (Less than P1 2024)

### Crusoe

Mines Bitcoin Off Of Other People's Wells

> \$4.5M Seed Funding Round \$747.5M Raised in 7 Rounds

> > Valuation: Billions

Locked in Exxon Deal (Exclusive) Other Oil Giants Open To Competition



### WHAT MAKES US DIFFERENT/BETTER?

#### DUSIIIESS MOUEI

**Use Customer Pre-Pay To Fund Project** 

Outsource Everything Possible Allows Us To Take On Many Projects

On-Grid, and Off-Grid, Revenue Streams

Partnership With Texas Oil/Gas Company Negotiating Partnership With

#### Off-Grid model

Orphan, or Unwanted, Wells

Buy Low, Stim, Sell Oil & Gas Stim + Stranded Gas Sale = New Revenue

Huge Potential With Oil/Gas Partnership

Partner Considering Stranded Gas Fund

### **On-Grid Model**

Utilize Unused Plant/Yard Space

Pay Rent & Utility Bill For Manufacturer Sell Hosting Space, Long-Term Contracts

Demand Response Credits = Millions

Can Fit 6.4mw In a 40x40x20 area Easy Sell To Manufacturers All Over



### FINANCIALS – BASED ONLY ON 3 ACTIVE PROJECTS

Player One Energy LLC (Active Projects Only)										
Kansas Well	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	\$126,000	\$45,000	\$90,000	\$90,000	\$351,000	\$90,000	\$90,000	\$90,000	\$90,000	\$360,000
Expenses	\$119,000	\$22,500	\$45,000	\$45,000	\$231,500	\$45,000	\$45,000	\$45,000	\$45,000	\$180,000
Profit	\$7,000	\$22,500	\$45,000	\$45,000	\$119,500	\$45,000	\$45,000	\$45,000	\$45,000	\$180,000
	Pre-Launch	1/2 Quarter	Full-Speed	Full-Speed		Full-Speed	Full-Speed	Full-Speed	Full-Speed	
Oklahoma Well	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	\$0	\$100,000	\$259,200	\$259,200	\$618,400	\$259,200	\$259,200	\$259,200	\$259,200	\$1,036,800
Expenses	\$0	\$100,000	\$181,440	\$181,440	\$462,880	\$181,440	\$181,440	\$181,440	\$181,440	\$725,760
Profit	\$0	\$0	\$77,760	\$77,760	\$155,520	\$77,760	\$77,760	\$77,760	\$77,760	\$311,040
	Negotiation Period	Pre-Launch	Full-Speed	Full-Speed	\$0	Full-Speed	Full-Speed	Full-Speed	Full-Speed	\$0
Oklahoma On-Grid	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	\$0	\$468,000	\$1,404,000	\$1,404,000	\$3,276,000	\$1,404,000	\$1,404,000	\$1,404,000	\$1,404,000	\$5,616,000
Expenses	\$0	\$351,000	\$1,053,000	\$1,053,000	\$2,457,000	\$1,053,000	\$1,053,000	\$1,053,000	\$1,053,000	\$4,212,000
Profit	\$0	\$117,000	\$351,000	\$351,000	\$819,000	\$351,000	\$351,000	\$351,000	\$351,000	\$1,404,000
	Negotiation Period	Pre-Launch	Full-Speed	Full-Speed	\$0	Full-Speed	Full-Speed	Full-Speed	Full-Speed	\$0
P1 Admin	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Expenses	\$0	\$135,000	\$135,000	\$135,000	\$405,000	\$135,000	\$135,000	\$135,000	\$135,000	\$540,000
Profit	\$0	(\$135,000)	(\$135,000)	(\$135,000)	(\$405,000)	(\$135,000)	(\$135,000)	(\$135,000)	(\$135,000)	(\$540,000)
	Bootstrapping	Salaries Begin	Normal Salaries	Normal Salaries		Normal Salaries	Normal Salaries	Normal Salaries	Normal Salaries	
Player One Energy LLC	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	\$126,000	\$613,000	\$1,753,200	\$1,753,200	\$4,245,400	\$1,753,200	\$1,753,200	\$1,753,200	\$1,753,200	\$7,012,800
Expenses	\$119,000	\$608,500	\$1,414,440	\$1,414,440	\$3,556,380	\$1,414,440	\$1,414,440	\$1,414,440	\$1,414,440	\$5,657,760
Profit	\$7,000	\$4,500	\$338,760	\$338,760	\$689,020	\$338,760	\$338,760	\$338,760	\$338,760	\$1,355,040

With investment, and two full-time employees, we could handle dozens of projects at once Texas Oil Company ready to negotiate raising a funding round to buy wells for us

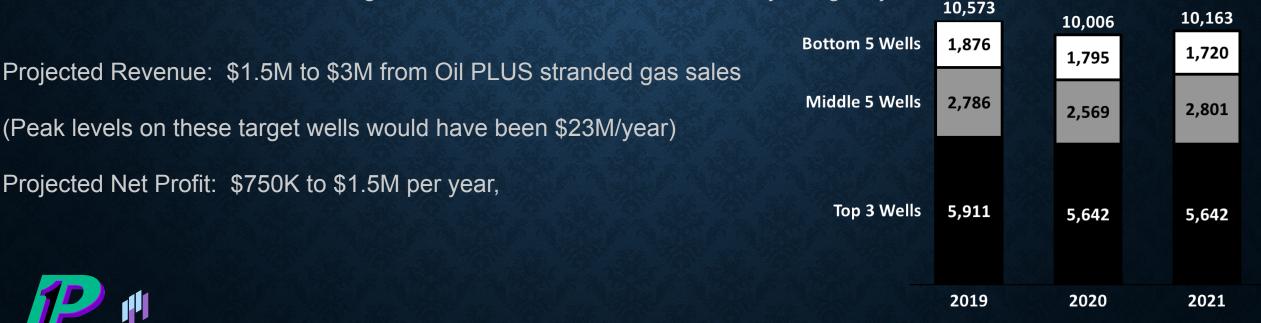
### WHERE WILL YOUR INVESTMENT GO?

- 1. Bring Team On Full-Time
- 2. Expand Stranded Gas Well Portfolio
- 3. Strategically Acquire Orphaned Pipeline Wells
- 4. Aggressively Expand On-Grid Model
- 5. Prove The Model, Prepare For Massive Expansion Through Series A



### **EXPAND STRANDED GAS PORTFOLIO**

- > Orphan wells are free, if we take on the plugging risk State of Oklahoma Owns them right now
- > 13 target wells are actively pumping 10,000 barrels of oil each year (\$600K in oil revenue)
- We can add a stranded gas revenue stream to these wells to increase profitability
- They were shut in, and never regained anywhere near max production
- We believe that most of these wells have taken on large amounts of paraffin
- > 13 of these wells pumped a total of 390,000 bbl in 1999, so well workovers could result in dramatic increases
- $\succ$  We will then stim each well, targeting a conservative 3x to 4x oil production
- Wells could cost between \$50K and \$300K each to workover
- > We do not know the amount of gas on these wells, but we believe they are gassy



### STRATEGICALLY ACQUIRE ORPHAN PIPELINE WELLS

- > Orphan wells are free, if we take on the plugging risk State of Oklahoma owns them right now
- ➤ 6 target wells accounted for over 11,000mcfd at their peak (Over \$6M/year in potential gas revenue)
- They were shut in, and never regained anywhere near max production
- > We believe that most of these wells have taken on large amounts of water
- > We will then stim each well, targeting a return of 20% 70% of previous production (\$1M \$4M/year in revenue
- > These are higher risk wells, but they were previously attached to the pipeline, so could be extremely profitable
- Wells could cost between \$50K and \$300K each to workover
- > Could sell gas to bitcoin miners, or down the pipeline, or keep both options for the future (360 Mining Model)

Projected Revenue: \$1M to \$4M per year, depending on stimulation success

Projected Net Profit: \$250K to \$2M per year, depending on stimulation success and net margin per well



### AGGRESSIVELY EXPAND ON-GRID MODEL

Approach manufacturing facilities with the following proposition:

- Manufacturing facility gives us 40 ft x 40ft x 20 ft high space in their facility for mining
- We will pay for all wiring, crane work, and set up
- Player One Energy will pay the manufacturing facility \$15,000/month plus their entire utility bill
- Player One Energy will place 6.4 mw of miners in their facility in our designated area
- Total Player One Energy Annual Revenue: Approximately \$3.8M
- Total Player One Energy Annual Expenses: Approximately \$3.1M
- Total Player One Energy Net Profit: Approximately \$700K/manufacturing facility
- Miners can be placed inside, or outside
- Could do much larger sites (first site being negotiated is 10mw outdoors which will grow to 20mw)

Projected Revenue: \$15M to \$40M per year, depending on stimulation success

Projected Net Profit: \$4M to \$10M per year, depending on the ability to find willing customers



### MARKET SIZE

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#### **Plants/Warehouses/Land**

Over 250,000 manufacturers in the US, many with multiple plants and lots of property

#### **Pipeline Gas**

Over 28 trillion cubic feet of gas currently moving to the pipeline from oil/gas wells

#### **Stranded Gas**

Over 2M Abandoned Wells in the US, many more active wells not hooked to pipeline



### ADDITIONAL MARKET OPPORTUNITY

So many potential areas to expand into

#### **Data Storage**

Diversify away from Bitcoin into Data Storage server space

#### **Player One Bitcoin Mining**

In addition to selling the shovel, begin to mine for gold ourselves

#### **Alternative Energy**

Work with wind, and solar, plants to utilize their excess energy

#### Vacant Building Development

Work with municipalities to bring old buildings back to life

#### **Vertical Integration**

Purchase generators, rent them to miners, removing key pain point

PARTNERSHIP OPTIONS

How do you want to work together?

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**Revenue Share** 

\$50,000+

We are looking to revenue share up to \$1M





# Thank You